

#### **BOARD OF DIRECTORS' MEETING**

#### of the Western Virginia Regional Industrial Facility Authority

Friday, October 20, 2023 at 10:00 a.m.

Roanoke Valley – Alleghany Regional Commission (Top Floor Conference Room) 313 Luck Ave., SW, Roanoke, VA 24016

Note: The October 20<sup>th</sup> meeting will be a Joint Meeting with the WVRIFA Participation Committee (both meetings will be held in conjunction with each other on the same date, time and location.)

#### **REVISED AGENDA**

1.	Welcome, Call to Order	. Chair Larrowe
2.	Roll Call	Virginia Mullen
3.	Action Requested: Approval of Consent Agenda Items	. Chair Larrowe
4.	Public Comment Period	. Chair Larrowe
	The WVRIFA Board will allow a 30-minute public comment period in which a commay sign-up for up to three (3) minutes of speaking time.	citizen
5.	Business Ready Sites Program Discussion	John Hull
6.	Other Business	. Chair Larrowe
7.	Request for Closed Meeting, p. 13	. Chair Larrowe
	Pursuant to Section 2.2-3711 A. 3. of the Code of Virginia, 1950, as amended, for discussion or consideration of acquisition of real property for a public purpose, or of the publicly held real property where discussion in an open meeting would adversely affect position or negotiating strategy of the Authority.	he disposition of

Pursuant to Section 2.2-3711. A. 6. of the Code of Virginia, 1950 as amended, for the purpose of discussion or consideration of the investment of public funds where competition or bargaining is

	involved, where, if made public initially, the financial interest of the Authority would affected.	be adversely
8.	End of Closed Mtg., Reconvene Regular Participation Committee Mtg	Chair Larrowe
9.	Adoption of Certification of Resolution of Closed Meeting, p. 14	Chair Larrowe
10.	Action by the WVRIFA Board as a Result of the Closed Meeting	Chair Larrowe
11.	Adjournment	Chair Larrowe



#### **MINUTES**

The September meeting of the Western Virginia Regional Industrial Facility Authority (WVRIFA) Board was held on Friday, September 15, 2023 at 10:15 a.m. at the Roanoke Valley – Alleghany Regional Commission office (Top Floor Conference Room), 313 Luck Avenue, SW, Roanoke VA.

**NOTE:** The September 15, 2023 Meetings of the WVRIFA Board of Directors and the WVRIFA Participation Committee were held simultaneously (jointly) since several items on both agendas were the same.

#### 1. CALL MEETING TO ORDER

Chair Larrowe called the WVRIFA Board of Directors' Meeting to order at 10:15 a.m.

#### 2. ROLL CALL

Chair Larrowe asked Virginia Mullen to call the roll of the WVRIFA Board. Ms. Mullen reported that a quorum was established.

<u>Board Members Present:</u> Gary Larrowe, Botetourt County; Ken McFadyen, Botetourt County; Richard Caywood, Roanoke County; Megan Baker, Roanoke County; Bob Cowell, City of Roanoke; Marc Nelson, City of Roanoke; Crystal Williams, City of Salem; Rob Light, City of Salem; Mayor Bradley Grose, Town of Vinton.

Others Present: Luke Campbell, Botetourt County; Corbin Stone, Robinson, Farmer, Cox Associates.

<u>Staff Present</u>: John Hull, WVRIFA Director; Matt Miller, Roanoke Regional Partnership; Sam Darby, WVRIFA Counsel; Sherry Dean and Virginia Mullen, WVRIFA Finance/Administrative Staff.

#### 3. <u>ACTION REQUESTED: APROVAL OF THE CONSENT AGENDA ITEMS</u>

The following consent agenda items were distributed earlier: (A) September 15, 2023 WVRIFA Board Agenda and (B) August 18, 2023 WVRIFA Board Minutes, (C).

**ADMINISTERED BY:** 

<u>Motion:</u> by Richard Caywood to approve the consent agenda items (A) and (B), as presented. The motion was seconded by Rob Light.

**WVRIFA Board Action**: Motion carried unanimously.

#### 4. PUBLIC COMMENT PERIOD

There were no comments.

#### 5. ACTION REQUESTED: ACCEPTANCE OF THE FY23 AUDIT REPORT

Corbin Stone with the Certified Public Accountant firm of Robinson, Farmer, Cox Associates, presented an overview of the FY23 WVRIFA Audit Report (previously distributed with the agenda packet). Additional handout "Western Virginia Regional Industrial Facility Authority Financial Statement — Comparative Data" was distributed among the members (the handout is included with the Minutes). Mr. Stone reported that no problems were found during the auditing process and that the Authority's financials are in good standing.

<u>Motion:</u> by Rob Light to accept the FY23 Audit Report, as presented. The motion was seconded by Bob Cowell.

**WVRIFA Board Action:** Motion carried unanimously.

#### 6. PROJECT UPDATE

Mr. Hull reported that the interest in the property remains at a high level (mostly mid-stage opportunities). Many requests for information have been received and staff is continuing to market the site.

#### 7. OTHER BUSINESS

No other business was discussed.

#### 8. REQUEST FOR CLOSED MEETING

Motion was made by Richard Caywood that the Board convene in a Closed Meeting to discuss the potential disposition of publicly held real property, where discussion in an open meeting would adversely affect the bargaining position or negotiating strategy of the public body, pursuant to section 2.2-3711 A. 3. of the Code of Virginia (1950), as amended. The motion was seconded by Bob Cowell. The motion carried. The WVRIFA Board went into a Closed Meeting at 10:23 a.m.

#### **ADMINISTERED BY:**

#### 9. <u>END OF CLOSED MEETING, RECONVENE REGULAR BOARD MEETING</u>

Motion was made by Richard Caywood and seconded by Bob Cowell that the WVRIFA Board end the Closed Meeting and return to its regular committee meeting. The motion carried. The WVRIFA Board ended the Closed Meeting and returned to its regular committee meeting at 10:59 a.m.

#### 10. ADOPTION OF CERTIFICATION OF RESOLUTION OF CLOSED MEETING

Motion was made by Bob Cowell and seconded by Richard Caywood to adopt the following certification resolution:

WHEREAS, the Western Virginia Regional Industrial Facility Authority has convened a closed meeting on this date pursuant to an affirmative recorded vote and in accordance with the provisions of the Virginia Freedom of Information Act; and

WHEREAS, Section 2.2-3712 of the Code of Virginia requires a certification by the Western Virginia Regional Industrial Facility Authority that such closed meeting was conducted in conformity with Virginia law.

NOW, THEREFORE, BE IT RESOLVED, that the Western Virginia Regional Industrial Facility Authority hereby certifies that, to the best of each member's knowledge: (1) only public business matters lawfully exempted from open meeting requirements by Virginia law were discussed in the closed meeting to which this certification resolution applies; and (2) only such public business matters as were identified in the motion convening the closed meeting were heard, discussed, or considered by the Western Virginia Regional Industrial Facility Authority.

The motion was adopted by a Roll Call vote of 9 to 0 as follows:

#### Member & Vote

Gary Larrowe– Yes
Ken McFadyen – Yes
Richard Caywood – Yes
Megan Baker – Yes
Bob Cowell – Yes
Marc Nelson – Yes
Crystal Williams – Yes
Rob Light – Yes
Mayor Bradley Grose – Yes

#### **ADMINISTERED BY:**

#### 11. ACTION BY THE BOARD AS A RESULT OF THE CLOSED MEETING

There was no action by the WVRIFA Board as a result of the closed meeting.

# 12. ADJOURNMENT OF THE WVRIFA BOARD OF DIRECTORS' MEETING

The WVRIFA Board of Directors' meeting adjourned at 11:01 a.m.							
Richard Caywood, Secretary WVRIFA Board of Directors	Attest						

#### **ADMINISTERED BY:**

#### Western Virginia Regional Industrial Facility Authority Financial Statement - Comparative Data FYE 6/30/2023

Statement of Net Position (Balance Sheet)	6/30/2017	6/30/2018	6/30/2019	6/30/2020	6/30/2021	6/30/2022	6/30/2023
Assets: Cash and investment balances Prepaid items/accounts receivable Inventory held for resale (Wood Haven parcels) Due from project participants (Wood Haven)	\$ 2,396,487 1,153 5,280,954 705,074	\$ 4,230,621 939 5,280,954 707,876	\$ 4,458,036 10,576 5,259,082 525,574	\$ 3,213,232 6,577 5,842,017 1,371,065	\$ 2,026,560 19,911 5,842,017 2,630,288	\$ 766,269 15,056 5,842,017 3,849,253	\$ 773,105 23,509 5,842,017 3,255,283
Total assets	\$ 8,383,668	\$ 10,220,390	\$ 10,253,268	\$ 10,432,891	\$ 10,518,776	\$ 10,472,595	\$ 9,893,914
Liabilities: Accounts payable Interest payable Unearned revenue Bonds payable  Total liabilities  Net position	\$ 23,320 213,120 8,100,000 \$ 8,336,440 \$ 47,228	\$ 26,458 137,966 - 10,000,000 \$ 10,164,424 \$ 55,966	\$ 5,661 169,584 15,416 10,000,000 \$ 10,190,661 \$ 62,607	\$ 62,290 10,959 - 10,302,000 \$ 10,375,249 \$ 57,642	\$ 40,378 122,293 10,302,000 \$ 10,464,671 \$ 54,105	\$ 3,239 122,293 - 10,302,000 \$ 10,427,532 \$ 45,063	\$ 367 115,527 - 9,732,000 \$ 9,847,894 \$ 46,020
Statement of Revenues, Expenses and Changes in Net Position (Income Statement)	Two Years Ending 6/30/2017	Fiscal Year Ending 6/30/2018	Fiscal Year Ending 6/30/2019	Fiscal Year Ending 6/30/2020	Fiscal Year Ending 6/30/2021	Fiscal Year Ending 6/30/2022	Fiscal Year Ending 6/30/2023
Operating revenues Operating expenses	\$ 809,020 (330,916)	\$ 534,484 (259,645)	\$ 702,934 (425,186)	\$ 1,292,876 (846,838)	\$ 1,736,016 (1,478,889)	\$ 1,542,037 (1,286,019)	\$ 316,792 (152,360)
Operating income (loss)	\$ 478,104	\$ 274,839	\$ 277,748	\$ 446,038	\$ 257,127	\$ 256,018	\$ 164,432
Nonoperating revenues (expenses)	\$ (430,876)	\$ (266,101)	\$ (271,107)	\$ (451,003)	\$ (260,664)	\$ (265,060)	\$ (163,475)
Change in net position	\$ 47,228	\$ 8,738	\$ 6,641	\$ (4,965)	\$ (3,537)	\$ (9,042)	\$ 957

Information summarized from the audited financial statements.

# Western Virginia Regional Industrial Facility Authority As of September 30, 2023 Statement of Cash Balances

Operating Fund	\$ 70,838
Woodhaven Project	\$ 642,589
Total Cash	\$ 713,427

# Western Virginia Regional Industrial Facility Authority FY2024 (7/1/23-6/30/24) Operating Fund Locality Due Payment Summary

Revenue		FY2024		Paid as		
Member Dues		Budget	c	of 9/30/23	Rer	mainder Due
* Botetourt County	\$	6,117.83	\$	3,058.92	\$	3,058.91
*** Franklin County	\$	9,854.15	\$	9,854.15	\$	-
** Roanoke City	\$	18,163.83	\$	4,540.96	\$	13,622.87
*** Roanoke County	\$	16,078.91	\$	16,078.91	\$	-
** Salem City	\$	4,557.19	\$	1,139.30	\$	3,417.89
*** Town of Vinton	\$	1,478.09	\$	1,478.09	\$	-
Total Revenue	\$	56,250.00	\$	36,150.33	\$	20,099.67
Botetourt County Franklin County Roanoke City			\$ \$ \$	- - -		
Roanoke County			\$	-		
Salem City			\$	-		
Town of Vinton			\$	-		
Invoiced outstanding 9/30/23			\$	-		
Total Revenue Recorded/Accru	ed as of 9/30	0/23	\$	36,150.33		

<sup>\*</sup> pays biannual

<sup>\*\*</sup> pays quarterly

<sup>\*\*\*</sup> pays all at one time

### Western Virginia Regional Industrial Facility Authority FY2024 (7/1/23-6/30/24)

# **Woodhaven Project Dues Locality Payment Summary**

Revenue		FY2024		Paid as		
Member Dues		Budget		f 9/30/23	Rei	mainder Due
** Roanoke City	\$	11,050.00	\$	2,762.50	\$	8,287.50
*** Roanoke County	\$	11,050.00	\$	11,050.00	\$	-
** Salem City	\$	2,900.00	\$	725.00	\$	2,175.00
	\$	-	\$	-	\$	-
Total Revenue	\$	25,000.00	\$	14,537.50	\$	10,462.50
Invoices Outstanding:  Roanoke City  Roanoke County  Salem City			\$ \$	- - -		
Invoiced outstanding 9/30/23			\$	-		
Total Revenue Recorded/Accrued a	as of 9/30	0/23	\$	14,537.50		

<sup>\*\*</sup> pays quarterly
\*\*\* pays all at one time

#### Western Virginia Regional Industrial Facility Authority Profit & Loss Budget vs. Actual July through September 2023

	Debt Fund			Operating				Woodhaven				
	Jul - Sep 23	Budget	\$ Over Budget	% of Budget	Jul - Sep 23	Budget	\$ Over Budget	% of Budget	Jul - Sep 23	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense												
Income												
Grants												
VBRSP Site Development	0.00				0.00				0.00	504,149.00	-504,149.00	0.0%
Total Grants	0.00				0.00				0.00	504,149.00	-504,149.00	0.0%
Investments												
Interest-Savings, Short-term CD	0.00				0.00				7,428.22			
Total Investments	0.00				0.00				7,428.22			
Locality Support Revenue	10,502.45	830,786.30	-820,283.85	1.26%	36,150.33	56,250.00	-20,099.67	64.27%	14,537.50	25,000.00	-10,462.50	58.15%
Total Income	10,502.45	830,786.30	-820,283.85	1.26%	36,150.33	56,250.00	-20,099.67	64.27%	21,965.72	529,149.00	-507,183.28	4.15%
Expense												
Contract Services												
Accounting Fees	0.00				0.00	7,800.00	-7,800.00	0.0%	0.00			
Construction Drainage Project	0.00				0.00				0.00	414,149.00	-414,149.00	0.0%
Engineering	0.00				0.00				165.00	70,000.00	-69,835.00	0.24%
Landscaping	0.00				0.00				0.00	2,000.00	-2,000.00	0.0%
Legal Fees	0.00				852.58	2,500.00	-1,647.42	34.1%	1,035.92	26,300.00	-25,264.08	3.94%
Performance Bond	0.00				0.00				0.00	3,000.00	-3,000.00	0.0%
Total Contract Services	0.00				852.58	10,300.00	-9,447.42	8.28%	1,200.92	515,449.00	-514,248.08	0.23%
Facilities and Equipment												
Other Repairs & Maintenance	0.00				0.00				0.00	1,000.00	-1,000.00	0.0%
Property Maintenance	0.00				0.00				3,093.75	6,000.00	-2,906.25	51.56%
Rent, Parking, Utilities	0.00				0.00				50.04	200.00	-149.96	25.02%
Total Facilities and Equipment	0.00				0.00				3,143.79	7,200.00	-4,056.21	43.66%
Insurance	0.00				0.00	0.00	0.00	0.0%	0.00			
Operations												
Roanoke Reg. Partnership Staff					4,750.00	19,000.00	-14,250.00	25.0%	0.00			
RVARC Staff	0.00				6,250.00	25,000.00	-18,750.00	25.0%	0.00			
Supplies	0.00				0.00	435.00	-435.00	0.0%	0.00			
Total Operations	0.00				11,000.00	44,435.00	-33,435.00	24.76%	0.00			
Other Types of Expenses												
Bond Loan Interest Expense	10,502.45	244,786.30	-234,283.85	4.29%	0.00				0.00			
Insurance - Liability, D and O	0.00				940.00	910.00	30.00	103.3%	0.00			
Marketing	0.00				0.00				0.00	6,000.00	-6,000.00	0.0%
Misc. Expenses	0.00				0.00				0.00	500.00	-500.00	0.0%
Technical Assistance	0.00				0.00	605.00	-605.00	0.0%	0.00			
Total Other Types of Expenses	10,502.45	244,786.30	-234,283.85	4.29%	940.00	1,515.00	-575.00	62.05%	0.00	6,500.00	-6,500.00	0.0%
Total Expense	10,502.45	244,786.30	-234,283.85	4.29%	12,792.58	56,250.00	-43,457.42	22.74%	4,344.71	529,149.00	-524,804.29	0.82%
Net Ordinary Income	0.00	586,000.00	-586,000.00	0.0%	23,357.75	0.00	23,357.75	100.0%	17,621.01	0.00	17,621.01	100.0%
Net Income	0.00	586,000.00	-586,000.00	0.0%	23,357.75	0.00	23,357.75	100.0%	17,621.01	0.00	17,621.01	100.0%

12:51 PM 10/09/23 Accrual Basis

# Western Virginia Regional Industrial Facility Authority Statement of Financial Position

As of September 30, 2023

	Sep 30, 23	Sep 30, 22	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
LGIP Investment Cash Woodhaven	549,273.13	593,462.13	-44,189.00	-7.45%
Union Bank Bond Cash Woodhaven	93,315.67	19,883.22	73,432.45	369.32%
Union WVRIFA Operating	70,838.15	57,252.12	13,586.03	23.73%
Total Checking/Savings	713,426.95	670,597.47	42,829.48	6.39%
Accounts Receivable				
Accounts Receivable	0.00	3,334.07	-3,334.07	-100.0%
Total Accounts Receivable	0.00	3,334.07	-3,334.07	-100.0%
Total Current Assets	713,426.95	673,931.54	39,495.41	5.86%
Fixed Assets				
Land-WoodHaven	5,842,017.18	5,842,017.18	0.00	0.0%
Total Fixed Assets	5,842,017.18	5,842,017.18	0.00	0.0%
TOTAL ASSETS	6,555,444.13	6,515,948.72	39,495.41	0.61%
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
Accounts Payable	1,013.50	1,471.25	-457.75	-31.11%
Total Accounts Payable	1,013.50	1,471.25	-457.75	-31.11%
Total Current Liabilities	1,013.50	1,471.25	-457.75	-31.11%
Long Term Liabilities				
Revenue Bond Payable	9,732,000.00	10,302,000.00	-570,000.00	-5.53%
Total Long Term Liabilities	9,732,000.00	10,302,000.00	-570,000.00	-5.53%
Total Liabilities	9,733,013.50	10,303,471.25	-570,457.75	-5.54%
Equity				
Retained Earnings	645,672.07	50,201.91	595,470.16	1,186.15%
Net Income	-3,823,241.44	-3,837,724.44	14,483.00	0.38%
Total Equity	-3,177,569.37	-3,787,522.53	609,953.16	16.1%
TOTAL LIABILITIES & EQUITY	6,555,444.13	6,515,948.72	39,495.41	0.61%



October 12, 2023

#### Dear WVRIFA Board Members:

This is to request a Closed Meeting during the next scheduled meeting of the WVRIFA Board on Friday, October 20, 2023 at 10:00 a.m. at the Roanoke Valley-Alleghany Regional Commission (Top Floor Conference Room), 313 Luck Ave., SW, Roanoke, VA 24016.

The Closed Meeting is pursuant to Section 2.2-3711 A. 3. of the Code of Virginia, 1950, as amended, for the purpose of discussion or consideration of the acquisition of real property for a public purpose, or of the disposition of publicly held real property, where discussion in an open meeting would adversely affect the bargaining position or negotiating strategy of the Authority.

The Closed Meeting is pursuant to Section 2.2-3711. A. 6. of the Code of Virginia, 1950 as amended, for the purpose of discussion or consideration of the investment of public funds where competition or bargaining is involved, where, if made public initially, the financial interest of the Authority would be adversely affected.

Sincerely,

Gary Larrowe Chair WVRIFA Board



#### **CERTIFICATION RESOLUTION**

# RESOLUTION CERTIFYING CLOSED MEETING WAS HELD IN CONFORMITY WITH THE CODE OF VIRGINIA

**WHEREAS**, the Western Virginia Regional Industrial Facility Authority has convened a closed meeting on this date pursuant to an affirmative recorded vote and in accordance with the provisions of The Virginia Freedom of Information Act; and

**WHEREAS,** Section 2.2-3712 of the Code of Virginia requires a certification by the Western Virginia Regional Industrial Facility Authority that such closed meeting was conducted in conformity with Virginia law.

**NOW, THEREFORE, BE IT RESOLVED,** that the Western Virginia Regional Industrial Facility Authority hereby certifies that, to the best of each member's knowledge:

- 1. Only public business matters lawfully exempted from open meeting requirements by Virginia law were discussed in the closed meeting which this certification resolution applies; and
- 2. Only such public business matters as were identified in the motion convening the closed meeting were heard, discussed or considered by the Western Virginia Regional Industrial Facility.

The 20th day of October, 2023

Administered by:

Roanoke Valley-Alleghany Regional Commission P.O. Box 2569, Roanoke, VA 24010 540.343.4417 / info@wvrifa.org / www.wvrifa.org